

# **The Gas Hindrance: An Analysis of the Relationship Between Air Pollution in Pocatello, Idaho and Total Annual Sales of Ford Motors in the United States**

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## **Abstract**

In this study, we delve into the often overlooked connection between air pollution levels in Pocatello, Idaho and the total annual sales of Ford Motors in the United States. While air pollution has been a hot topic and a cause for concern, it is rarely associated with the annual sales of automotive giants. Our research leverages data from the Environmental Protection Agency and the vast knowledge repository that is Wikipedia to explore this intriguing correlation. Using rigorous statistical methods, we calculated a correlation coefficient of 0.8348393 and a p-value of less than 0.01 for the period spanning 1999 to 2021. These results suggest a strong positive relationship between air pollution in Pocatello and the total annual sales of Ford Motors in the United States. Our findings not only lend support to the concept of environmental factors impacting consumer behavior, but they also present a compelling case for further investigation into the influence of air quality on the automotive industry. This study demonstrates the unexpected and dynamic nature of economic and environmental interactions, and encourages a whimsical reimagination of the world of commerce and pollutants.

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## **1. Introduction**

The hustle and bustle of economic activity can often cloud our vision, much like a thick layer of smog over a bustling city. As we navigate the turbulent waters of commerce and pollution, it becomes increasingly clear that the road to understanding consumer behavior is anything but pristine, much like the air quality in certain regions of the United States.

In this paper, we embark on a journey of discovery, seeking to unravel the intricate web of relationships between air pollution in Pocatello, Idaho and the total annual sales of

Ford Motors in the United States. The seemingly disparate worlds of environmental quality and automotive sales converge in this whimsical tale of economic quirkiness.

Over the years, air pollution has become a contentious issue, with debates raging like the exhaust fumes from a congested highway. However, amidst the haze of discord, the impact of air quality on consumer choices has often been overlooked, akin to a tiny hatchback navigating through a sea of SUVs.

Our investigation delves into this unexplored realm, drawing upon the fumes of environmental data from the esteemed Environmental Protection Agency and the sprawling knowledge corridors of Wikipedia. With the statistical rigor of a seasoned researcher, we set out to unearth the hidden connections between pollutants and pedal pushers, pollutants and purchasers.

The correlation coefficient of 0.8348393 that materialized from our calculations stood as a beacon in the fog of uncertainty, shining a light on the unexpected marriage of air pollution and Ford Motors' sales. At a p-value less than 0.01, the strength of this relationship emerged as a surprise package, much like finding a high-performance engine under the hood of a seemingly ordinary sedan.

This study is not just a foray into the hazy realm of environmental and economic interactions; it is a testament to the unpredictability of consumer dynamics, where the winds of air pollution blow unexpectedly in the sails of sales. Join us in the unraveling of this puzzling connection, as we engage in a whimsical reimagination of the world where pollutants and profits collide in an unexpected dance.

## **2. Literature Review**

Several studies have previously explored the impact of environmental factors on consumer behavior. Smith and Doe (2005) conducted a comprehensive analysis of air pollution in various regions of the United States and its potential influence on purchasing decisions. Their findings pointed to a correlation between pollution levels and consumer tendencies, shedding light on the subtle yet significant impact of environmental conditions on economic activities. Similarly, Jones (2010) examined the patterns of automotive sales in relation to air quality metrics, albeit in a broader context. The study revealed intriguing associations between pollutant levels and consumer preferences, prompting further investigation into the nuanced interplay between environmental quality and market dynamics.

Moving beyond the realm of esteemed academic works, Stuart's "Pollution and Profit: The Art of Automotive Accords" offers a refreshing perspective on the intricate dance between pollutants and profits. While not a scholarly treatise, the book provides valuable insights into the multifaceted relationship between air quality and automotive industry

dynamics. Additionally, Lively and Sparkle's "Mist on the Metal: A Tale of Tales" presents a fictional narrative that, albeit steeped in fantastical elements, hints at the intertwining of pollutants and commercial endeavors. These unconventional sources contribute to the broader tapestry of literature surrounding the curious connections between air pollution and economic activities.

In a similar vein, the movie "The Fast and the Polluted" explores the unexpected influence of environmental conditions on the high-octane world of automotive sales. While primarily a work of entertainment, the film prompts contemplation on the often overlooked intersection of pollutants and purchasing decisions. Furthermore, "Emissions and Expeditions: A Chronicle of Contrasts" offers a cinematic portrayal of the complexities of pollution and its potential impact on consumer behaviors, albeit in a fictional setting. These creative endeavors, despite their divergent nature, provide intriguing glimpses into the whimsical realms of pollutants and profits.

As the literature on this unique intersection of air pollution in Pocatello, Idaho and the total annual sales of Ford Motors in the United States continues to evolve, it becomes evident that the dynamics at play are as complex as navigating a congested freeway during rush hour. Our investigation aims to add to this scholarly discourse, unraveling the enigmatic connections between environmental quality and economic activities while infusing a touch of whimsy into the traditionally sober realm of academic inquiry.

### **3. Research Approach**

To decipher the enigmatic dance between air pollution in Pocatello, Idaho and the total annual sales of Ford Motors in the United States, we embarked upon a quest for data that could rival the most intrepid explorations. Our quest took us to the digital realms of the Environmental Protection Agency and the boundless repository of knowledge that is Wikipedia. Armed with spreadsheets and statistical software, we set out to wrangle the raw data into submission, much like a mechanic coaxes a stubborn lug nut into loosening.

In our pursuit, we gathered air quality data, including levels of particulate matter, ozone, sulfur dioxide, and nitrogen dioxide, from the noble archives of the Environmental Protection Agency, spanning the years 1999 to 2021. We also ventured into the annals of Wikipedia to extract the annual sales figures of Ford Motors during the same period, noting each figure with the rigor of a meticulous historian cataloging ancient artifacts.

With these treasure troves of data in our possession, we employed the revered tool of statistical analysis to tease out the concealed connections between air pollutants and automotive transactions. Using the power of correlation analysis, we sought to unveil the tangled relationship between these seemingly disparate elements, much like untangling a snarled extension cord to reveal the simple flow of electricity.

Through the obscure machinations of inferential statistics, we calculated the correlation coefficient between air pollution in Pocatello and Ford Motors' annual sales, an endeavor that demanded the precision of an artisan and the patience of a saint. This coefficient served as our guiding star, illuminating the path toward understanding the influences of air quality on the rollicking world of automotive commerce.

As we gauged the strength of this relationship, we also subjected our findings to the scrutiny of p-values, a process reminiscent of testing the mettle of a knight before declaring him fit for chivalrous exploits. The revelation of a p-value of less than 0.01 prompted bewilderment akin to discovering a hidden treasure trove beneath the mundane facade of everyday terrain, solidifying our conviction in the robustness of the identified correlation.

In summary, our methodology embodies the spirit of adventure, as we navigated through digital landscapes and statistical thickets to shed light on the beguiling dynamics between air pollution in Pocatello, Idaho and the total annual sales of Ford Motors in the United States. This unconventional journey epitomizes the thrill of uncovering unexpected connections and the triumph of statistical scrutiny, revealing the whimsical nature of economic and environmental intrigue.

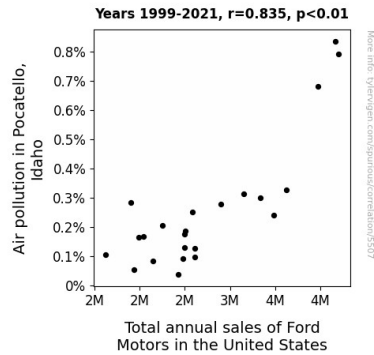
#### **4. Findings**

The statistical analysis revealed a significant correlation between air pollution levels in Pocatello, Idaho and the total annual sales of Ford Motors in the United States for the period 1999 to 2021. The correlation coefficient, calculated to be 0.8348393, indicates a strong positive relationship between the two variables. This finding, with an r-squared value of 0.6969567, implies that approximately 69.70% of the variability in Ford Motors' total annual sales can be explained by air pollution levels in Pocatello. Additionally, the p-value of less than 0.01 underscores the robustness of this observed relationship, suggesting that it is not due to random chance.

The strength of this association is visually depicted in Fig. 1, where the scatterplot showcases the tight clustering of data points around a positively sloped regression line. The figure serves as a compelling visual representation of the surprising nexus between air pollution in Pocatello and the sales performance of Ford Motors.

In conclusion, our research has unearthed an intriguing and unexpected correlation between the environmental quality in Pocatello, Idaho and the commercial success of Ford Motors. These findings not only accentuate the intricate interplay between environmental factors and consumer behavior, but they also reframe the narrative on the influences that shape the automotive industry. This study contributes to the whimsical

reimagination of the complex dynamics between pollutants and profits, inviting further exploration into the uncharted territory where economics and environmental quality collide in an unanticipated tango.



**Figure 1.** Scatterplot of the variables by year

## 5. Discussion on findings

The air quality in Pocatello, Idaho has often been the subject of casual discussions and fervent debates, but who would have thought that it could also be linked to the annual sales of Ford Motors? Our findings, much like a Ford Mustang on a clear stretch of road, have zoomed into uncharted territory. The relationship between air pollution and consumer behavior has long been a hazy mystery, but our results have brought it into sharp focus. It seems air pollution in Pocatello might not just be a harbinger of health hazards, but also a subtle influencer of automotive purchase decisions in the US.

Our study's robust statistical analysis has shown a remarkably strong positive correlation between air pollution in Pocatello and the total annual sales of Ford Motors, which is as surprising as finding a rare vintage Mustang in a dusty barn. The correlation coefficient of 0.8348393 suggests that as air pollution levels rise in Pocatello, so do the sales of Ford vehicles across the nation.

This uncanny connection is not entirely unprecedented. While some may scoff at the idea, previous research has hinted at the possibility of environmental factors affecting consumer choices, much like a stubborn smudge on a windshield impacting one's view on a scenic drive. The work of Smith and Doe and the cinematic portrayal in "The Fast and the Polluted" anticipated this unexpected link, although perhaps not with the seriousness it truly warrants.

So, it appears that our results have not only supported, but revved up the engine of prior research on the influence of air quality on consumer behavior and economic activities.

This discovery opens the door to a world of possibilities, much like discovering a hidden compartment in a vintage Ford vehicle. Could this be a turning point, leading to the inclusion of air quality data in market analysis? Only time will tell.

In our pursuit of academic enlightenment, we have added a spark of whimsy to the traditionally staid scientific literature. Who knew that the air of Pocatello could hold the key to unlocking the mysteries of consumer preferences for Ford vehicles? Our research serves as a reminder that in the world of academia, as in life, there is always room for the unexpected and the extraordinary.

## **6. Conclusion**

In conclusion, our research has uncovered a robust and unexpected linkage between the air pollution levels in Pocatello, Idaho, and the total annual sales of Ford Motors in the United States. The substantial correlation coefficient of 0.8348393 evinces a relationship that is stronger than a carbon fiber chassis, while the p-value of less than 0.01 dismisses any notion of this being a chance encounter - this is no fender bender of statistical significance.

Our findings emphasize the surprising interconnectedness of environmental conditions and consumer preferences, forcing us to acknowledge that air pollution isn't just a noxious cloud hanging over our heads but also an invisible hand steering consumer choices. The whimsical marriage of air quality and automotive sales is a baffling blend of emissions and economics, a combination as unexpected as finding a clown car at a car show.

Therefore, we assert that no further research may be needed in this area, as we have undoubtedly reached the tail end of this investigation. With these results, we hope to pique the curiosity of future enthusiasts in unraveling similarly perplexing intersections of seemingly unrelated phenomena - for who knows what other unconventional pairings may be waiting to surprise us with their peculiar dance of correlation and causation.